



### *Company Profile*

Over the past number of years Gtelemetry has been developing a revolutionary wireless disconnect tool for the gas distribution sector, which is easy to install, cost effective, tamper proof, provides closure confirmation, is light and compact and has the ability to interact with other utility CIS systems.

Gtelemetry now provides the RDS-6000™ suite of remote disconnect tools which enable natural gas companies to wirelessly control the supply of natural gas to residential and business customers.

Due to increasing natural gas prices, the importance of the credit collection practices of utilities has increased, and now more than ever, the ability to remotely disconnect non paying gas customers has become a key operational requirement.

Gtelemetry offers gas utilities the necessary tools to effectively manage customer disconnects.



## ***Mission Statement***

Gtelemetry is an innovative engineering firm that strives to be the premier technology partner for gas utility companies, specifically focusing on delivering scalable solutions to those parts of the gas distribution network that are otherwise difficult to access, monitor or control.

Our goal is to provide effective, pragmatic and valuable solutions that:

- Resolve the challenge of indoor jurisdictional piping.
- Reduce cost of sales and uncollectables.
- Ensure regulatory compliance.
- Increase organizational alignment and operational efficiencies.
- Increase revenue and profit.

By consistently working with key stakeholders within gas distribution, Gtelemetry delivers scaleable engineering applications that are pragmatic and customer focused. Our background is in delivering technical applications to the industrial gas and highly regulated process industries. On the back of this, Gtelemetry encourages feedback and strives to exceed the expectations of organizational leadership.

## ***Theo Dorman Kade's Profile***

**Name:** Theo Dorman Kade

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**Title:** Chief Executive Officer

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Theo is a professional engineer with several years of experience working in the petrochemical, fine chemicals and pharmaceutical industries. His career spans engineering design and development, manufacturing, process optimization utilizing 6 sigma techniques, process safety, process automation and control. He also holds a masters degree in business and has worked in a variety of marketing and finance roles. In more recent years he has lead the growth of Gtelemetry Ltd in the development of remote disconnect and shutoff systems for the gas utility sector.

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